

# A SUBSTITUTE RESOLUTION BY FINANCE-EXECUTIVE COMMITTEE

07-R-0594

A SUBSTITUTE RESOLUTION BY FINANCE/EXECUTIVE COMMITTEE AUTHORIZING THE CHIEF PROCUREMENT OFFICER TO UTILIZE **MAINTENANCE** AND **FACILITIES** FEDERAL CONTRACT FOR MANAGEMENT, #GS-06F-0023R, WITH EATON ELECTRICAL, INC., FOR FACILITIES MAINTENANCE AND MANAGEMENT ON BEHALF OF THE DEPARTMENT OF WATERSHED MANAGEMENT, IN AN AMOUNT NOT TO EXCEED ONE HUNDRED THOUSAND DOLLARS AND NO CENTS (\$100,000.00). ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND, ACCOUNT AND CENTER NUMBER 2J01 (WATER AND WASTEWATER REVENUE FUND) 523001(WATER AND WASTEWATER REVENUE FUND) Q32001 (TREATMENT PLANT - R.M. CLAYTON); AND FOR OTHER PURPOSES.

WHEREAS, City of Atlanta ("City") Department of Watershed Management ("DWM") assumed the responsibility of providing Long Term Bio-Solids Management Services for the Bureau of Wastewater Treatment and Collections facilities upon the discontinuation of the Veolia Water North America OPN Services Inc. contract; and

WHEREAS, the DWM has identified a need for incinerator repairs, parts replacement, upgrades and facilities maintenance at wastewater treatment and collection facilities; and

WHEREAS, the Commissioner of the Department of Watershed Management, and the Chief Procurement Officer recommend utilizing Federal Contract #GS-06F-0023R for Facilities Maintenance and Management, with Eaton Electrical, Inc.; and

THE CITY COUNCIL OF THE CITY OF ATLANTA, GEORGIA, HEREBY RESOLVES, that the Chief Procurement Officer is hereby authorized to utilize Federal Contract #GS-06F-0023R with Eaton Electrical, Inc. in an amount not to exceed One Hundred Thousand Dollars and No Cents (\$100,000.00).

**BE IT FURTHER RESOLVED**, that the Chief Procurement Officer is hereby directed to prepare an appropriate agreement for execution by the Mayor.

**BE IT FURTHER RESOLVED,** that no obligation will become binding upon the City, and the City will incur no obligation or liability under it until it has been executed by the Mayor, approved as to form by the City Attorney, attested to by the Municipal Clerk, and delivered to Eaton Electrical, Inc.

**BE IT FINALLY RESOLVED,** that all services for said contracted work shall be charged to and paid from Fund, Account and Center Number 2J01 (Water Wastewater Revenue Fund) 523001 (Water and Wastewater Revenue Fund) Q32001 (Treatment Plant – RM Clayton).

### LEGISLATIVE SUMMARY

TO:

FINANCE/EXECUTIVE COMMITTEE

**CAPTION** 

**Committee Meeting Date:** 

March 28, 2007

**Council Meeting Date:** 

April 16, 2007

Legislation Title:

Facilities Maintenance & Management for the Bureau

of Wastewater Treatment and Collections

Requesting Dept.:

**Department of Watershed Management** 

**Contract Type:** 

IGA pursuant to 2-1602 of the Procurement Real

Estate Code.

Advertisement:

N/A

Bids/Proposals Due:

N/A

**Invitations Mailed:** 

N/A

Bids/Proposals Received:

N/A

**Bidders/Proponents:** 

This contract (GS-06F-0023R) was the result of a competitively bid solicitation conducted by the Federal General Services Administration (GSA).

Contractor:

Eaton Electrical, Inc.

**Estimated Value:** 

\$100,000.00

**Scope Summary:** 

Provide all labor, materials, tools, equipment and supervision necessary to supply and deliver firm uninterrupted electrical energy and Utility Services necessary to meet the government's needs. Resulting contracts could be responsible for the operation, maintenance, repair, future upgrades, and future utility system replacement labor, materials, tools and equipment necessary to own, maintain and operate the utility systems. Includes management of the maintenance, repairs, replacement, etc., of the system(s) to ensue continuous, adequate, and dependable service for each Government or tenant, including, electrical, telephone, gas and water utility

service, drinking water and waste services.

Background:

Due to the discontinuation of the Veolia North America OPN Services Inc. contract, DWM has a severe need to complete upgrades to its wastewater treatment and collection facilities to become in compliance with various regulatory authorities. DWM wishes to utilize an intergovernmental agreement with Eaton Electrical, Inc. for incinerator repairs, replacement of parts, and for upgrades and maintenance to Wastewater Treatment and

Collection facilities.

**Evaluation Team:** 

N/A

**Term of Contract:** 

DWM wishes to use the contract for a period of one (1) year. The IGA has a 5 year term with three (5) year renewal options. The effective date of the contract is 12/09/04 to 12/08/09.

**Fund Account Centers:** 

2J01 523001 Q32001

Prepared By:

Steven Joseph

Contact Number:

(404) 330-6107



# FILE COPY

SHIRLEY FRANKLIN MAYOR

### CITYOF ATLANTA

55 TRINITY AVENUE SW, SUITE 5400, SOUTH BLDG. ATLANTA, GEORGIA 30335-0310 OFFICE 404-330-6081 FAX 404-658-7194

DEPARTMENT OF WATERSHED MANAGEMENT ROBERT J. HUNTER Commissioner

MEMORANDUM

TO:

Adam L. Smith, Esquire, Chief Procurement Officer BUJ. Hul (DB)

Department of Procurement

FROM:

Robert J. Hunter, Commissioner

Department of Watershed Management

DATE:

December 22, 2006

RE:

REQUEST FOR 90-DAY CONTRACT EXTENSION /

FC-6005007863, Customer Information System (CIS) /

**Billing Systems and Off-site Billing Services** Contractor: Systems and Software, Inc.

The above referenced contract will expire on December 31, 2006. We are in the process of negotiating to renew for the 2007 contract period. The Department of Watershed Management will need to extend this contract for a period of ninety (90) days.

Currently, funding is in place to cover this extension during the time frame. Therefore, we are requesting that your office issue the appropriate approval to the above referenced contractor.

Should you have any additional questions or concerns, please contact Cynthia P. Brinkley, Contracting Officer at (404) 330-6096.

Thanking you in advance for your cooperation in this matter.

RH/cpb

C:

Shelia C. Pierce, Deputy Commissioner - BOM Debra Henson, Director - DWM Cathy Martin, Deputy Chief Procurement - DOP Carl Hall, Contracts Administrator - DOP Lynn Portee, Contracting Officer - DOP Cynthia P. Brinkley, Contracting Officer - BOM

# **E:T·N** | Electrical

# General Services Administration Federal Supply Service Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The INTERNET address for GSA *Advantage!* is: http://GSAAdvantage.gov.

# **Facilities Maintenance and Management**

### Schedule #03FAC

Special Item Number 811-004 - Electrical, and all Utility Services limited to Facility

**Maintenance** — Service includes all labor, materials, tools, equipment and supervision necessary to supply and deliver firm uninterrupted electrical energy, and Utility Services necessary to meet the Government's needs. Resulting contracts could be responsible for the operation, maintenance, repair, future upgrades, and future utility system replacements labor, materials, tools, and equipment necessary to own, maintain and operate the utility system(s). Includes management of the maintenance, repairs, replacement, etc., of the system(s) to ensue continuous, adequate, and dependable service for each Government or tenant, including, Electrical, Telephone, Gas and Water Utility Service, Drinking Water and Waste Water Services. For procurement of natural gas and/or electricity and other energy related services refer to the Energy Management Schedule.

Contract Number: GS-06F-0023R

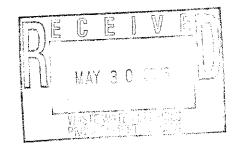
For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract Expires: December 8, 2009

Eaton Electrical 9204 Berger Road, Suite A Columbia, MD 21046-1729 (800) 308-5251

Business Size: Large

http://www.eatonelectrical.com/gsa



### MAINTENANCE / REPAIR - SCOPE OF WORK

Contract No. GS-07F-9460G - Special Item Number (SIN) 412-50 - Ancillary Services:

Ancillary services are related to and ordered in conjunction with products purchased under the federal supply schedule contract, includes but is not limited to: Services necessary to install the system (from design through start-up), maintain the system (including maintenance agreements), or training. Excludes personal and monitoring services.

Ancillary services <u>excludes</u> construction (construction is defined as construction, alteration, or repair of buildings, structures, or other real property, as defined by Federal Acquisition Regulation 36-102).

The ordering agency is responsible for defining the scope and issuing the statement of work for any ancillary services to be performed. The ordering contracting officer is responsible for obtaining pricing information to assure fair and reasonable pricing and best value to the Government based on quotations received. Accurate definition of the scope and statement of work is essential to facilitate realistic quotations. Contractor quotations shall specifically detail all products with their respective prices and provide a single price for services. Ordering agencies will negotiate for ancillary services on an order-by-order basis, which shall be priced as separate line items on each order. Only fixed priced orders will be accepted.

The prime contractor may subcontract any ancillary services ordered under this SIN, unless specifically prohibited by the ordering contracting officer. The prime contractor shall be responsible, accountable and liable for all work performed by any subcontractor and shall honor all warranties. Compliance with all agency, local, state, and Federal laws, regulations, and ordinances are the responsibility of the prime contractor. All orders and payments must be placed with the prime contractor.

The principal purpose of this Schedule is for the purchase of products meeting the general descriptions in the above Special Item Numbers (SIN).

The scope of SIN 412-50 is to permit the ordering of designated services in conjunction with the ordering of scheduled products. Services can be ordered for products at a later date, as long as the services are directly related to products previously sold through the schedule contract. Repair and maintenance of products not previously sold through the schedule contract is explicitly prohibited.

Labor rates for these ancillary services are not pre-negotiated.

Contract No. GS-06F-0023R - Special Item Number (SIN) 811-004 - Electrical, and all Utility Services limited to Facility Maintenance

Service includes all labor, materials, tools, equipment and supervision necessary to supply and deliver firm uninterrupted electrical energy, and Utility Services necessary to meet the Government's needs. Resulting contracts could be responsible for the operation, maintenance, repair, future upgrades, and future utility system replacements labor, materials, tools, and equipment necessary to own, maintain and operate the utility system(s). Includes management of the maintenance, repairs, replacement, etc., of the system(s) to ensue continuous, adequate, and dependable service for each Government or tenant, including, Electrical, Telephone, Gas and Water Utility Service, Drinking Water and Waste Water Services. For procurement of natural gas and/or electricity and other energy related services refer to the Energy Management Schedule.

The scope of SIN 811-004 is to permit the ordering of electrical and all utility maintenance services for an individual piece of equipment, multiple pieces of equipment, a single building, multiple buildings, a facility or multiple facilities. The work to be performed includes the operation, maintenance, repair, upgrade and future equipment and systems. These maintenance services can be performed on any piece of designated electrical and utility services equipment without regard to manufacturer and date of sale.

The scope of SIN 811-004 includes pre-negotiated labor rates for the work categories in the respective multiple award schedule (MAS) contracts. The basis for determining fair and reasonable pricing for repair parts, plus new and replacement equipment <u>has not been pre-negotiated</u>, and should be (1) negotiated as part of the ensuing delivery/task order, (2) based on an existing MAS contract or (3) combination thereof. Repair parts under the micro-purchase threshold are exempt from this requirement.

### GENERAL INFORMATION - CONTRACT NO. GS-06F-0023R

### **Labor Rates**

The labor rates for the contract are shown in the Price List for both ESSD and subcontract labor in High Cost Areas (HCA) as identified in the Price List, or in All Other Listings (AOL). Labor charges for ESSD Service Engineers and Technicians will be based on service time on site in whole hour increments, plus travel to the respective installation/facility.

The Service Contract Act (SCA) as presented in its own folder, must be complied with for all work to be performed, unless specified otherwise. The authorized Government Ordering Office Contracting Officer is responsible for incorporating the Service Contract Act Wage Determination to the Request for Quotation and resulting Task Order for the specific requirement. Service Contract Wage Determination information is available at the following website:

### http://www.wdol.gov

This website provides a single location for federal contracting officers to use in obtaining appropriate Service Contract (SCA) wage determinations (WDs) for each official contract action. Guidance in selecting WDs from this website is provided in the WDOL.gov User's Guide. Questions pertaining to the application of contract labor standards or the selection of appropriate WDs for specific contract actions should be referred to the contracting officer or the designated agency labor advisors.

### Travel, Per Diem and Expenses

Costs for travel and per diem (lodging, meals, and incidental expenses) required for on-site services at an agency will be in accordance with the Federal Acquisition Regulation (FAR) 31.205.46, Travel Costs. Travel expenses are quoted at the task order level, are directly reimbursable by the ordering agency, and are in addition to the prices for services rendered under the Schedule. The ordering agency must be notified in writing of the requirement for reimbursement of transportation and per diem expenses prior to acceptance of the task order. This notification shall include a "not to exceed" estimate of the proposed costs. No reimbursement is authorized except as specified in an ordering agency's task order.

The Per Diem rates generally change at the beginning of each fiscal year (October 1) but minor changes are made throughout the year. Recommend checking the below websites for the most current per diem rates. No markup will be applied to these per diem rates.

https://secureapp2.hgda.pentagon.mil/perdiem/perdiemrates.html

When travel costs will be charged, they will be in accordance with the Federal Joint Travel Regulations. These charges will be at cost with no markup added.

Where applicable for task order work, mileage will be charged at \$0.68/mile. Travel will be charged when the travel distance is 60 miles or greater from a designated service center.

The contract price excludes all State and local taxes. The Government must either agree to either pay the amount of taxes (separately identified on invoices) or provide evidence necessary to sustain an exemption.

### GENERAL INFORMATION - CONTRACT NO. GS-06F-0023R

### **Performance Standards**

Services shall comply with the following as applicable:

**GENERAL TECHNICAL** 

**TITLE 29 CFR 1910** 

NEC

General Industry Occupational Safety and Health Standards

**Industry Codes** 

**GENERAL MANAGEMENT** 

PBS IL

**PBS PQ100** 

TITLE 41 CFR 101-20 TITLE 41 CFR 102-85.165 **Building Maintenance Management Desk Guide** Facilities Standards for Public Buildings and Grounds

Management of Buildings and Grounds

Standard Levels of Service

**PROTECTION** 

TITLE 41 CFR 101-203

Rules and Regulations Governing Buildings and Grounds

SAFETY, FIRE, AND ACCIDENT

29 CFR 1926

PBS IL-92-4

Report No. EPA 560/5-85-024

Safety and Health Regulations for Construction Safety and Environmental Management Program

Guidance for Controlling Asbestos Containing Materials in

**Buildings** 

TITLE 40 CFR, PART 761

General Industry

PCB's in Electrical Transformers

### **Mandatory Flow Down Clauses**

The following FAR clauses are to be flowed down for all subcontract products and services

52.219-8	Utilization of Small Business Concerns (May 2004) (15 U.S.C. 637 (d)(2) and (3)), in all subcontracts that offer further subcontracting opportunities. If the subcontract (except subcontracts to small business concerns) exceeds \$500,000 (\$1,000,000 for construction of any public facility), the subcontractor must include
	52-219-8 in lower tier subcontracts that offer subcontracting opportunities.
52.222-26	Equal Opportunity (Apr 2002) (E.O. 11246)
52.222-35	Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (Dec 2001) (38 U.S.C. 4212)
52.222-36	Affirmative Action for Workers with Disabilities (June 1998) (29 U.S.C. 793)
52.222-41	Service Contract Act of 1965, as Amended (May 1989), flow down required for all subcontracts subject to the Service Contract Act of 1965 (41 U.S.C. 351, et seq.)
52.247-64	Preference for Privately Owned U.SFlag Commercial Vessels (Apr 2003) (47 US.C. Appx 1241 and 10 U.S.C. 2631). Flow down required in accordance with paragraph (d) of FAR clause 52.247-64.

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### **CUSTOMER INFORMATION**

1. Awarded Special Item Numbers:

# SINE	DESCRIPTION
811-004	Electrical, and all Utility Services
	limited to Facility Maintenance

### Description of Work Descriptions for Pre-Negotiated Labor Categories:

- a. Special Consultant Special or unique analysis or design.
- b. Power System Analyst Analyze power system irregularities or new additions.
- c. **Manager/Supervisor** Manage projects or groups of engineers.
- d. Service Engineer (Contract) Lead engineer to troubleshoot, upgrade or lead preventive maintenance work.
- e. **Service Engineer (Demand)** Immediate request for a Service Engineer as above.
- f. Technicians Lead technician for minor troubleshooting or lead preventive maintenance work.
- g. System Integration Technician Lead Technician for non-complex integration of products.
- h. Master Electrician Lead electrician to perform electrical construction work.
- i. **Maintenance Electrician** Support Electrician to perform minor maintenance and testing.
- j. **Journeyman** Electrician to support a master electrician.
- k. Apprentice Electrician to support a Journeyman or Master Electrician.
- Maximum Order: Dollar amounts listed below are per order, per SIN.

SIN.	DESCRIPTION	MAXIMUM ORDER
	Electrical, and all Utility Services limited to Facility Maintenance	\$750,000

Orders exceeding the above maximum orders levels will be accepted by Eaton Electrical unless that order(s) is returned to the ordering office within 5 workdays after receipt, with written notice stating Eaton Electrical's intent not to ship the item(s) called for and the reasons.

- Minimum Order: \$100.00 per order.
- Geographic Coverage (delivery area): 48 Contiguous States, Alaska, Hawaii, Puerto Rico and Washington, DC
- 5. Points of Production: See pages 3 to 4.
- Discount from Commercial List Prices: 15 percent. See pages 13 and 15.

The contract price excludes all Federal, State, and local taxes and duties levied on or measured by the contract or sales price of the services or completed supplies furnished under this contract.

The government customer will be charged all applicable taxes unless an exemption certificate is provided.

- Quantity Discounts: Up to 20
  percent on selected labor
  categories for projects with
  estimated annual value of \$750,000
  and greater per facility/installation.
   See pages 16 and 18.
- Prompt Payment Terms: Net 30 Days
- Government Commercial Credit Card: American Express, MasterCard and VISA accepted.
- 10. Foreign Items: None
- 11. Delivery:
- Time of Delivery: Not Applicable.
   Service personnel will be on site.
- b. Expedited Delivery: Not Applicable

- Overnight and 2-Day Delivery: Not Applicable.
- d. Urgent Requirements: Emergency maintenance service is available for non-standard work hours, weekends and holidays.
- 12. FOB Point:
- FOB Destination within the 48 contiguous states, Washington, DC, and to a CONUS port or consolidation point for orders received from overseas activities.
- FOB Origin for shipments to Alaska, Hawaii and Commonwealth of Puerto Rico.
- c. Any non-commercial standard shipment methods will be outside the scope of the contract and may be subject to a surcharge. Noncommercial shipments include accelerated delivery, inside deliveries, export packaging, and shipping items ordered on a single purchase order to multiple locations. Direct shipment to overseas locations may be subject to a surcharge.
- d. Shipments via U.S. Postal Service (USPS) to APO and PO Box addresses involve non-commercial standard shipping methods, are outside the scope of the contract and may be subject to a surcharge.
- e. Orders placed for the USPS for delivery to a USPS facility will be shipped via the use of the USPS, unless the Contracting Officer grants a waiver of this requirement. The USPS requirement for mail ability is 70 pounds or less, combined length and girth not more than 108 inches, etc. Other commercial services will not be used, but this does not preclude the delivery by Eaton Electrical or distributor vehicles. These shipments via the USPS are outside the scope of the contract and may be subject to a surcharge.
- Ordering Addresses: Contact Eaton Electrical representatives at the Points of Production (pages 3 to 4) or the local supporting Eaton Electrical Engineering Services & Systems Division (ESSD) Sales Office as shown on page 6.

### **Price List**

Contract No. GS-06F-0023R

F:T-N

**Electrical** 

Effective: December 2004

Page 2

889-893

945-948

979-985

988-994

14. Payment Addresses:	:	Eaton Corporation PO Box 730455	036-037 050-059	20.	Terms and Conditions of Repair Parts: See Item 20a below.
a. Payment address is b	ased on the	Dallas, TX 75373-0455	137-139		arts. See Rein Zua Delow.
billing address of the r		- anac, 17( 10010-0400	148-149	200	. Terms and Conditions of Other
government customer			169	200	
<b>9</b>			184-188		Services: Other electrical services
			369		will be provided in accordance with
Billing A	ddress Zip		387-397		Federal Supply Schedule Contract
	Starting With				No. GS-07F-9460G for SIN 412-50
<u> </u>	PROPERTY OF TRANSPORT		580-588		Ancillary Services, 412-51 Installation
Eaton Corporation	080-084		660-679		Requiring Construction and 412-52
PO Box 905473	133-135		705-722		Power Systems Engineering Support.
Charlotte, NC 28290-5473	168		724-758	-	
Onanolio, 110 20200-0470	170-183		760-772	21.	List of Service and Distribution
	189		774-775		Points: Same as Points of
	195-199		778-799		Production. See pages 3 to 4.
	201		865-885		114 55 01 0 50
	220-253	Entan Competition	000 045	22.	List of Participating Distributors:
	258-25 <del>9</del>	Eaton Corporation PO Box 100193	808-815		None.
	261-266		894-944		
	268-329	Pasadena, CA 91189-0193	949-978	23.	Preventive Maintenance: To be
	334-359		986		negotiated on a task order basis.
	362		995-999		
	370-379	Fatas Camanattas	A 11 Ph	24.	Environmental Attributes:
		Eaton Corporation	All Puerto		
	384-385 403-409	PO Box 71353	Rico	a.	Special Attributes: None
	411-418	San Juan, PR 00936-1353	Locations		
	425-426	b D			Section 508 Compliance: Not
	437-439	b. Payments sent by overn	light		Applicable
	431-433	express mail (FedEx, U	PS, etc.)		
Eaton Corporation	004-035	must be addressed as f	ollows, with	25.	DUNS Number:
PO Box 93531	038-049	Eaton Corp 93531 on th			
Chicago, IL 60673-3531	060-079	OUTSIDE of the packag	e:		Eaton Electrical Corporate
Officago, 12 00073-3331	085-132	Bank One			83-099-1832
	136	Bank One			Columbia, MD Sales Office
	140-147	525 West Monroe 8 <sup>th</sup> Floor Mailroom			87-855-9772
	150-167				
	190-194	Chicago, IL 60661			Central Contractor Registration
	200	15 Marranhy and Linkille, I	D	4	(CCR):
	202-219	<ol> <li>Warranty and Liability I Standard Commercial.</li> </ol>	Provision:		<b></b>
	254-257	Policy Distribution and C			Columbia, MD Sales Office
	260	Products and Services 2	UNITUI E OOO	•	
	267	General Terms and Cond		07	<b>.</b>
	330-333	Sale (pages 7 to 10) and			Taxpayer Identification Number
	360-361	Policy PCB Service, Gen		(	(TIN):
	363-368	and Conditions of Sales (		_	inton Floatstani Ones
	380-383	to 12).	hades ii		aton Electrical Corporate
	386	to 12).		•	34-1756467
	400-402	16. Export Packing Charge:	e. Anv	20 -	Officer Concept towns 1 1 199
	410	export packing requireme			Other: General terms and conditions
	419-424	outside the scope of the o			of Selling Policy PCB Service,
	427-436	and may be subject to a s		(	General Terms and Conditions of
	440-579	and may be subject to a s	arviiaiyo.		Sales (pages 11 to 12), shall apply in
	589-658	17 Terms and Conditions of	f	. п	s entirety.
	680-704	Government Purchase (		20 1	lincollemanus, Canaras america
	723	Acceptance: Government		29. N	liscellaneous: See pages 17 to 18
	759	Purchase Card is accepte		TC	or a listing of Contract clauses which
	773	Purchase level authority v			re inclusive clauses of the Schedule
	776-777	verified prior to shipment		Ü	contract.
	800-807	products.	o videred		
	816-864	products.			
	000 000	40 Tanana and 6 194			

18. Terms and Conditions of Rental,

19. Terms and Conditions of

task order basis.

Maintenance, and Repair: To be

Installation: To be negotiated on a

negotiated on a task order basis.

### POINTS OF PRODUCTION

Performance of facility maintenance task orders will be by the Eaton Electrical Engineering Services & Systems Division (ESSD) through their respective sales and operations offices as shown below:

### ALABAMA

226 Cahaba Valley Parkway Peliham, Al. 35124-1145 Tele: 205-403-3812 DUNS: 016435922 CAGE: 1NX78

### **ARIZONA**

921 S. Park Lane, Suite 3 Tempe, AZ 85281-5119 Tele: 480-449-4270 DUNS: 782517317 CAGE: 3LTD3

### **CALIFORNIA**

1520 South Bridge Gate Drive, Suite 100 Diamond Bar, CA 91765-3938 Tele: 909-348-0420

Tele: 909-348-042 DUNS: 127759244 CAGE: 3LVY2

2637 Collier Canyon Road Livermore, VA 94551-7543 Tele: 925-454-3650 DUNS: 878969245 CAGE: 1UND8

2727 Kurtz Street San Diego, CA 92110-3109 Tele: 619-692-6521 DUNS: 075813779 CAGE: 1HJG4

### **COLORADO**

8022 Southpark Circle, Suite 300 Littleton, CO 80120-5658 Tele: 303-738-2355 DUNS: 120329511 CAGE: 3LXV7

### **FLORIDA**

1700 South Powerline Road, Suite J Deerfield Beach, FL 33442-8180 Tele: 954-571-8282

DUNS: 062549113 CAGE: 3LTV9

### **GEORGIA**

7000 Highlands Parkway SE Smryna, GA 30082-4861 Tele: 678-309-4242 DUNS: 114708964 CAGE: 3LUS8

### **ILLINOIS**

104 East Chestnut Avenue Westmont, IL 6055-1137 Tele: 630-734-2627 DUNS: 017354536 CAGE: 3MBD6

### IOWA

11163 Aurora Avenue Des Moines, IA 50322-7904 Tele: 515-334-8958 DUNS: 032842069 CAGE: 3M6R4

### KANSAS

11305 Strang Line Road Lenexa, KS 66215-4042 Tele: 913-327-3660 DUNS: 133092788 CAGE: 3M6N3

### KENTUCKY

4620 Proximity Drive, Suite A Louisville, KY 40213-2495 Tele: 502-961-5500 DUNS: 121578616 CAGE: 3LUS6

### LOUISIANA

11568 Mercantile Drive Baton Rouge, LA 70809-9491 Tele: 225-756-1622 DUNS: 010923576 CAGE: 3CSG5

### MAINE

1130B US Route 202 Winthrop, ME 04364-3817 Tele: 207-377-5974 DUNS: 029242281 CAGE: 3LSL2

### MARYLAND

9204 Berger Road, Suite A Columbia, MD 21046-1729 Tele: 410-540-5020 DUNS: 878559772 CAGE: 1NG36

### **MASSACHUSETTS**

165 Grove Street, Suite 10 Franklin, MA 02038-3173 Tele: 774-235-0255 DUNS: 196329445 CAGE: 1MAM7

### **MICHIGAN**

40200 Grand River Avenue, Suite 100 Novi, MI 48375-2162 Tele: 248-374-5220 DUNS: 124359493 CAGE: 3LVG5

### **MISSOURI**

2050 Westport Center Drive St Louis, MO 63146-3564 Tele: 314-812-2820 DUNS: 079290677 CAGE: 3MBG7

### **NEW JERSEY**

690 Rahway Avenue Union, NJ 07083-3663 Tele: 908-624-2350 DUNS: 125678784 CAGE: 3MTX4

### **NEW MEXICO**

3333 Los Arboles, NE Albuquerque, NM 87107-1943 Tele: 505-884-2410 DUNS: 140029534 CAGE: 3LTU4

### **NEW YORK**

6700 Kirkville Road, Suite B101 East Syracuse, NY 13057-9305 Tele: 315-437-7204 DUNS: 038367249 CAGE: 3LYM9

### NORTH CAROLINA

2933 South Miami Blvd, Suite 114 Durham, NC 27703-9041 Tele: 919-990-1587 DUNS: 055362755 CAGE: 1V8E1

### OHIO

6055 Rockside Woods Blvd, Suite 100 Independence, OH 44131-2301 Tele: 216-642-5251

DUNS: 966608283 CAGE: 3MTR2

### **PENNSYLVANIA**

7 Chelsea Parkway, Suite 700 Boothwyn, PA 19061-1306 Tele: 610-364-2602 DUNS: 047873661 CAGE: 3LYL9 Effective: December 2004

Page 4

130 Commonwealth Drive Warrendale, PA 15086-7501 Tele: 724-779-5811

DUNS: 019501977 CAGE: 3LSN3

### **TEXAS**

8220 Cross Park Drive, Suite 100 Austin, TX 78754-5229

Tele: 512-302-4011 DUNS: 168241490 CAGE: 3MSA0

4685 College Street Beaumont, TX 77707-3809 Tele: 713-948-8240 DUNS: 809686459 CAGE: 3MSK3

400 Main Street, Suite 601 Corpus Christi, TX 78401-2050

Tele: 713-948-8240 DUNS: 140781753 CAGE: 3MTR0

637 Westport Parkway, Suite 200 Grapevine, TX 76051-6748 Tele: 817-410-1625

Tele: 817-410-1625 DUNS: 142287874 CAGE: 3LUP4

8706 Meldrum Street Houston, TX 77075-2216 Tele: 713-948-8240 DUNS: 799629803 CAGE: 1SDP1

### **VIRGINIA**

530 Eastpark Court, Suite G Sandston, VA 23150-1337 Tele: 804-328-6101 DUNS: 127964455 CAGE: 1TGB8

### WASHINGTON

13205 S.E. 30<sup>th</sup> Street, Suite 101 Believue, WA 98005-4401 Tele: 425-644-6260 DUNS: 150076131 CAGE: 1NDU7

### **WEST VIRGINIA**

600A, Suite 2, Prestige Park Hurricane, WV 25526-8422 Tele: 304-760-2190 DUNS: 015865017 CAGE: 3LSS5

### WISCONSIN

2350 West Pershing Street, Suite C Appleton, WI 54914-6067

Tele: 920-380-2430 DUNS: 0822170502 CAGE: 3LUX7

TO SHIP DOME LOT OF THE	
Alaska	
Anchorage	907-564-855
Alabama	
Birmingham	205-403-385
Dothan	334-792-114
Mobile	334-415-374
Arkansas	
Fayetteville	501-571-478
North Little Rock	501-791-288
Arizona	
Phoenix (Tempe)	480-440-420
Tucson	520-531-238
California	
Bakersfield	661-396-2557
Fresno	209-448-178
Los Angeles (Diamond Bar)	909-869-820
Sacramento (Roseville)	916-780-410
San Diego	619-291-421
San Francisco (Lafayette)	925-454-370
Colorado	
Denver (Littleton)	303-738-230
Connecticut	
Hartford (Rocky Hill)	860-258-194
Stratford	203-377-583
Florida	
Deerfield Beach	954-698-006
Jacksonville	904-464-044
Orlando (Longwood)	407-772-310
Miami Lakes	305-512-820
Pensacola	850-479-326
Sarasota	941-378-540-
Tampa	813-287-700
Georgia	0.0 207 100.
Atlanta (Smryna)	678-309-420
Columbus	706-322-7383
Macon	478-471-0500
Valdosta	229-249-9818
Hawaii	ZZ3-Z43-3010
Honolulu	808-594-4504
lowa	000-384-4304
Cedar Rapids	913-378-9554
Des Moines (Urbandale)	515-334-8955
	313-334-6950
daho	200 200 0000
Bolse	208-323-2802
Illinois	000 700 5000
Chicago (Westmont)	630-789-5982
Decatur	217-872-1965
eona	309-649-1831
Rock Island	563-344-7800
Rockford	815-398-6585
ndiana	
Evansville	812-425-9349
ort Wayne	260-483-6700
ndianapolis	317-344-4500
(ansas	
(ansas City (Lenexa)	913-327-3600
Vichita	316-291-1470
(entucky	
exington	859-278-2135
ouisville	502-961-5500
Paducah	502-898-8322
ouisiana	
aton Rouge	504-293-0111
lew Orleans (Metairie)	504-849-3374
On Oliophia (Metallia)	1007-073-33/4

Shreveport	318-868-7488
Massachusetts	
Boston (Franklin)	774-235-0200
Maryland	
Columbia	410-720-6700
Maine	
Augusta	207-623-7749
Michigan	
Grand Rapids	616-559-3500
Lansing	517-321-6292
Saginaw Southfield (Novi)	989-753-5355
Minnesota	248-374-5156
Duluth	218-727-9156
Minneapolis (Minnetonka)	952-939-5402
Missouri	302-303-0402
Springfield	417-882-8880
St Louis	314-812-2851
Mississippi	
Jackson	601-987-4706
Montana	
Bozeman	406-585-8087
Nebraska	
Omaha	402-339-3208
New Hampshire	
Bedford	603-543-3525
New Jersey	
Edison	732-767-9600
New Mexico	
Albuquerque	505-872-2593
Nevada	700 000 4000
Las Vegas Reno	702-309-4089
New York	775-852-7575
Albany	518-433-1175
Buffalo (Amherst)	716-691-4333
New York City	212-319-2100
Rochester (Fairport)	716-381-0510
Syracuse	315-437-7201
North Carolina	
Asheville (Arden)	828-687-3413
Charlotte	704-529-3536
Greensboro	336-282-0572
Raleigh	919-852-2500
Ohio	
Cincinnati	513-387-2026
Cleveland	216-642-5200
Columbus (Westerville)	614-899-4100
Dayton	937-431-3290
Toledo	419-867-2289
Willoughby	216-523-6778
Oklahoma	
Oklahoma City	405-947-3729
Tulsa	918-627-3312
Oregon	E44 454 4001
Eugene (Lebanon) Medford	541-451-4634
Portland (Lake Oswego)	541-776-4849
Pennsylvania	503-624-4002
Allentown	610-391-8850
Philadelphia (Boothwyn)	610-497-6100
Pittsburgh	412-893-3646
/ork	717-757-1071
Puerto Ricc	111-131-10/1
Buaynabo	787-783-8300
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South Carolina Charleston Columbia Greenville	843-763-1771 803-799-2684
Columbia Greenville	803-799-2684
Greenville	
	864-232-5698
Tennessee	
Chattanooga	423-634-3239
Kingsport (Bristol)	423-989-3001
Knoxville (Rockford)	865-702-7200
Memphis	901-737-0200
Nashville	615-460-1600
Texas	
Austin	512-373-5800
Corpus Christi	512-857-8195
Dallas	817-410-1724
El Paso	915-779-5016
Houston	713-849-1600
Lubbock	806-765-0092
San Antonio	210-366-0093
Tyler	903-534-1800
Utah	
Salt Lake City	801-363-4788
Virginia	
Charlottesville	804-973-9299
Norfolk (Chesapeake)	757-424-5556
Richmond	804-285-2096
Roanoke	540-345-7809
Washington	
Kennewick	509-735-1551
Seattle (Bellevue)	425-644-5800
Spokane	509-922-4055
Wisconsin	
Appleton	920-380-2407
LaCrosse	608-796-2770
Milwaukee (Brookfield)	262-860-2202
West Virginia	
Charleston (Hurricane)	304-757-9556
Scott Depot	304-757-0617

Alabama	(E88D)
Birmingham (Pelham)	205-403-38
	334-443-71
Mobile (Theodore)	334-443-71
Alaska	Teo 7 500 05
Anchorage	907-562-85
Arizona	
Phoenix (Tempe)	480-449-42
California	
Los Angeles (Diamond Bar)	909-869-82
Sacramento	916-780-41
San Diego	619-291-42
San Francisco (Lafayette)	925-454-36
Colorado	
Denver (Littleton)	303-738-23
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Florida	OF4 574 000
Miami (Deerfield Beach)	954-571-820
Georgia	T
Atlanta (Smyrna)	678-309-424
Hawall	
Honolulu	888-313-321
Illinois	
Chicago (Westmont)	630-734-998
Kentucky	1
Louisville	502-961-550
	1002-301-000
Louisiana	TODE TEO 400
Baton Rouge/New Orleans	225-756-162
West Monroe	318-329-210
Massachusetts	
Boston (Franklin)	774-235-025
Maine	
Augusta (Winthrop)	207-377-574
Maryland	
Baltimore (Elkridge)	410-379-015
Michigan	
Detroit (Novi)	248-374-522
Grand Rapids	616-559-350
	10.10-009-000
Minnesota	040 700 500
Duluth	218-722-530
Minneapolis (Minnetonka)	612-912-133
Kansas	
Kansas City (Lenexa)	913-327-360
Missouri	
St Louis	314-812-281
North Carolina	******
Raleigh/Durham	919-990-158
New Jersey	1
	908-624-2370
Jnion	1200-024-2371
New Mexico	lear act act
Albuquerque	505-884-2410
Nevada	
as Vegas	702-309-4092
New York	
Buffalo (Amherst)	716-691-0008
ong Island/New York City	908-624-2350
Edison, NJ)	
Mohawk	315-866-3170

Ohio	
Cleveland (Independence)	216-642-5239
Oklahoma	
Oklahoma City	405-947-3729
Oregon	***************************************
Portland (Lake Oswego)	503-675-3461
Pennsylvania	
Philadelphia (Boothwyn)	610-364-2600
Pittsburgh (Warrendale)	724-779-5800
Tennessee	
Knoxville (Rockford)	865-577-1220
Texas	
Austin	512-302-4011
Beaumont	713-948-8235
Dallas (Grapevine)	817-410-1624
Houston	713-948-8235
Tyler	903-534-1800
Virginia	
Richmond (Sandston)	804-328-4701
Washington	
Seattle (Bellevue)	425-644-6250
Wisconsin	
Appleton	920-380-2430
West Virginia	
Hurricane	304-760-2190
Skelton	304-256-3918

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# Distribution and Control Products and Services

### 25-000

General Terms and Conditions of Sale, Effective: October 1, 2003 Supersedes Selling Policy 25-000, Pages 1-4, dated May 1, 2000

### **Terms and Conditions of Sale**

The Terms and Conditions of Sale set forth herein, and any supplements which may be attached hereto, constitute the full and final expression of the contract for the sale of products or services (hereinafter referred to as Product(s) or Services by Eaton Electrical Inc. (hereinafter referred to as Seller) to the Buyer, and supersedes all prior quotations, purchase orders, correspondence or communications whether written or oral between the Seller and the Buyer. Notwithstanding any contrary language in the Buyer's purchase order, correspondence or other form of acknowledgment, Buyer shall be bound by these Terms and Conditions of Sale when it sends a purchase order or otherwise indicates acceptance of this contract, or when it accepts delivery from Seller of the **Products or Services. THE CONTRACT** FOR SALE OF THE PRODUCTS OR SERVICES IS EXPRESSLY LIMITED TO THE TERMS AND CONDITIONS OF SALE STATED HEREIN. ANY ADDITIONAL OR DIFFERENT TERMS PROPOSED BY BUYER ARE REJECTED **UNLESS EXPRESSLY AGREEDTO IN** WRITING BY SELLER. No contract shall exist except as herein provided.

### Complete Agreement

No amendment or modification hereto nor any statement, representation or warranty not contained herein shall be binding on the Seller unless made in writing by an authorized representative of the Seller. Prior dealings, usage of the trade or a course of performance shall not be relevant to determine the meaning of this contract even though the accepting or acquiescing party had knowledge of the nature of the performance and opportunity for objection.

### Quotations

Written quotations are valid for 30 days from its date unless otherwise stated in the quotation or terminated sooner by notice.

Verbal quotations, unless accepted, expire the same day they are made.

A complete signed order must be received by Seller within 20 calendar days of notification of award, otherwise the price and shipment will be subject to re-negotiation.

### **Termination and Cancellation**

Any order may be terminated by the Buyer only by written notice and upon payment of reasonable termination charges, including all costs plus profit. Seller shall have the right to cancel any order at any time by written notice if Buyer breaches any of the terms hereof, becomes the subject of any proceeding under state or federal law for the relief of debtors, or otherwise becomes insolvent or bankrupt, generally does not pay its debts as they become due or makes an assignment for the benefit of creditors.

### **Prices**

All prices are subject to change without notice. In the event of a price change, the effective date of the change will be the date of the new price or discount sheet, letter or telegram. All quotations made or orders accepted after the effective date will be on the new basis. For existing orders, the price of the unshipped portion of an order will be the price in effect at time of shipment.

### Price Policy - Products and Services

When prices are quoted as firm for quoted shipment, they are firm provided the following conditions are met:

- The order is released with complete engineering details.
- Shipment of Products are made, and Services purchased are provided within the quoted lead time.
- 3. When drawings for approval are required for any Products, the drawings applicable to those Products must be returned within 30 ©calendar days from the date of the original mailing of the drawings by Seller. The return drawings must be released for manufacture and shipment and must be marked "APPROVED" or "APPROVED AS NOTED." Drawing re-submittals which are required for any other reason than to correct Seller errors will not extend the 30-day® period.

If the Buyer initiates or in any way causes delays in shipment, provision of Services or return of approval drawings beyond the periods stated above, the price of the Products or Services will be

increased 1% per month or fraction thereof up to a maximum of 18 months from the date of the Buyer's order. For delays resulting in shipment or provision of Services beyond 18 months from the date of the Buyer's order, the price must be renegotiated.

### Price Policy - BLS

Refer to Price Policy 25-050.

### **Minimum Billing**

Orders less than \$250 will be charged a \$30 handling fee.

### Taxes

The price does not include any taxes. Buyer shall be responsible for the payment of all taxes applicable to, or arising from the transaction, the Products, its sale, value, or use, or any Services performed in connection therewith regardless of the person or entity actually taxed.

### **TERMS OF PAYMENT**

### **Products**

### Terms of payment for assembled Products listed below are net within 30 days from date of invoice:

Adjustable Speed Drives Automatic Transfer Switches **Custom Control Panels** Electrocenters **Excitation Control** Industrial PC's Load Interrupter Switchgear LV and MV Busway LV and MV Motor Control Centers LV and MV Switchgear **Navy Circuit Breakers Network Protectors** Operator Interface Panelboards & Switchboards Power Circuit Breakers and Fuses Solid State Starters Unit Substation Transformers

# Terms of payment for standard or stock Products will be:

2% 10<sup>th</sup> proximo, Net 25<sup>th</sup> proximo for invoices dated 1<sup>st</sup> through 15<sup>th</sup> of the month; 2% 25<sup>th</sup> proximo, Net 10<sup>th</sup> 2<sup>nd</sup> proximo for invoices dated 16<sup>th</sup> through 31<sup>st</sup>

**Note:** Refer to Product discount sheets for further clarification as to which terms of payment apply.

### Services

Terms of payment are net within 30 days from date of invoice for orders amounting to less that \$50,000.00.

① 60 days for orders through contractors to allow time for their review and approval before and after transmitting them to their customers. Page 8

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Terms of payment for orders exceeding \$50,000.00 shall be made according to the following:

- Twenty percent (20%) of order value with the purchase order payable 30 days from date of invoice.
- Eighty percent (80%) of order value in equal monthly payments over the performance period payable 30 days from date of invoice.

Except for work performed (I) under a firm fixed price basis or (ii) pursuant to terms of a previously priced existing contract between Seller and Buyer, invoices for work performed by Seller shall have added and noted on each invoice a charge of 3% (over and above the price of the work) which is related to Seller compliance with present and proposed environmental, health, and safety regulations associated with prescribed requirements covering hazardous materials management and employee training, communications, personal protective equipment, documentation and record keeping associated therewith.

### **Adequate Assurances**

If, in the judgment of Seller, the financial condition of the Buyer, at any time during the period of the contract, does not justify the terms of payment specified, Seller may require full or partial payment in advance.

### **Delayed Payment**

If payments are not made in accordance with these terms, a service charge will, without prejudice to the right of Seller to immediate payment, be added in an amount equal to the lower of 1.5% per month or fraction thereof or the highest legal rate on the unpaid balance.

### **FREIGHT**

**F.O.B.** – **P/S** – **Frt./Ppd.** and **Invoiced** Automatic Transfer Switches and Renewal Parts, and Electronic Operator Interface Products are sold F.O.B. point of shipment freight prepaid and invoiced to the Buyer.

F.O.B. - P/S - Frt./Ppd. and Allowed All other Products sold are delivered E.O.B. point of-shipment, freight prepaid and included in the price.

## F.O.B. Destination - Frt./Ppd. and Allowed

At Buyer's option, Seller will deliver the Products F.O.B. destination freight prepaid and 2% will be added to the net price.

### **Shipment and Routing**

Seller shall select the point of origin or shipment, the method of transportation and the routing of the shipment.

If the Buyer specifies a special mode of transportation or routing, Buyer shall pay all freight.

When freight is included in the price, no allowance will be made in lieu of transportation if the Buyer accepts shipment at factory, warehouse, or freight station or otherwise supplies its own transportation.

### Risk of Loss

Risk of loss or damage to the Products shall pass to Buyer at the F.O.B. point.

### **Concealed Damage**

Except in the event of F.O.B. destination shipments, Seller will not participate in any settlement of claims for concealed damage.

When shipment has been made on an F.O.B. destination basis, the Buyer must unpack immediately and, if damage is discovered must:

- Not move the Products from the point of examination.
- Retain shipping container and packing material.
- Notify the carrier in writing of any apparent damage.
- Notify Seller representative within 72 hours of delivery.
- Send Seller a copy of the carrier's inspection report.

### Witnessed Tests/Customer Inspection

Standard factory tests may be witnessed by the Buyer for \$1500 per day per Product type. Buyer may final inspect Products at the factory for \$500 per day per Product type.

Seller will notify Buyer fourteen (14) calendar days prior to schedule witness testing or inspection. In the event Buyer is unable to attend, the Parties shall mutually agree on a rescheduled date. However, Seller reserves the right to consider the witness tests waived with the right to ship and invoice the Products.

### **Held Orders**

For any order held, delayed or

rescheduled at the request of the Buyer, Seller may, at its sole option (1) require payment to be based on any reasonable basis, including but not limited to the contract price, and any additional expenses, or cost resulting from such a delay; (2) store Products at the sole cost and risk of loss of the Buyer; and/or (3) charge to the Buyer those prices under the applicable price policy. Any order so held delayed or rescheduled beyond twelve (12) months will be treated as a Buyer termination.

### **Drawing Approval**

Seller will design the Products in line with, in Seller's judgment, good commercial practice. If at drawing approval Buyer makes changes outside of the design as covered in their specifications, Seller will then be paid reasonable charges and allowed a commensurate delay in shipping date based on the changes made.

### WARRANTY

### **Warranty For Products**

Seller warrants that the Products manufactured by it will conform to Seller's applicable specifications and be free from failure due to defects in workmanship and material for one (1) year from the date of installation of the Product or eighteen (18) months from the date of shipment of the Product, whichever occurs first.

In the event any Product fails to comply with the foregoing warranty Seller will, at its option, either (a) repair or replace the defective Product, or defective part or component thereof, F.O.B. Seller's facility freight prepaid, or (b) credit Buyer for the purchase price of the Product. All warranty claims shall be made in writing. Seller requires all non-conforming Products be returned at Seller's expense for evaluation unless specifically stated otherwise in writing by Seller.

This warranty does not cover failure or damage due to storage, installation, operation or maintenance not in conformance with Seller's recommendations and industry standard practice or due to accident, misuse, abuse or negligence. This warranty does not cover reimbursernent for labor, gaining access, removal, installation, temporary power or any other expenses which may be incurred in connection with repair or replacement.

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This warranty does not apply to equipment not manufactured by Seller. Seller limits itself to extending the same warranty it receives from the supplier.

### **Extended Warranty for Products**

If requested by the Buyer and specifically accepted in writing by Seller, the foregoing standard warranty for Products will be extended from the date of shipment for the period and price indicated below:

24 months – 2% of Contract Price 30 months – 3% of Contract Price 36 months – 4% of Contract Price

## Special Warranty (In and Out) for Products

If requested by the Buyer and specifically accepted in writing by Seller, Seller will, during the warranty period for Products, at an additional cost of 2% of the contract price, be responsible for the direct cost of:

- Removing the Product from the installed location.
- Transportation to the repair facility and return to the site.
- Reinstallation on site.

The total liability of Seller for this Special Warranty for Products is limited to 50% of the contract price of the particular Product being repaired and excludes expenses for removing adjacent apparatus, walls, piping, structures, temporary service, etc.

### **Warranty For Services**

Seller warrants that the Services performed by it hereunder will be performed in accordance with generally accepted professional standards.

The Services which do not so conform shall be corrected by Seller upon notification in writing by the Buyer within one (1) year after completion of the Services.

Unless otherwise agreed to in writing by Seller, Seller assumes no responsibility with respect to the suitability of the Buyer's equipment or with respect to any latent defects in the same. This warranty does not cover damage to Buyer's equipment, components or parts resulting in whole or in part from improper maintenance or operation or from their deteriorated condition. Buyer will, at its cost, provide Seller with unobstructed access to the defective Services, as

well as adequate free working space in the immediate vicinity of the defective Services and such facilities and systems, including, without limitation, docks, cranes and utility disconnects and connects, as may be necessary in order that Seller may perform its warranty obligations.

The conducting of any tests shall be mutually agreed upon and Seller shall be notified of, and may be present at, all tests that may be made.

### Warranty for Power Systems Studies

Seller warrants that any power systems studies performed by it will conform to generally accepted professional standards. Any portion of the study which does not so conform shall be corrected by Seller upon notification in writing by the Buyer within six (6) months after completion of the study. All warranty work shall be performed in a single shift straight time basis Monday through Friday. In the event that the study requires correction of warranty items on an overtime schedule, the premium portion of such overtime shall be for the Buyer's account

### Limitation on Warranties for Products, Services and Power Systems Studies

THE FOREGOING WARRANTIES ARE EXCLUSIVE EXCEPT FOR WARRANTIES OFTITLE AND AGAINST PATENT INFRINGEMENT. SELLER DISCLAIMS ALL OTHER WARRANTIES INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

CORRECTION OF NON-CONFORMITIES INTHE MANNER AND FORTHE PERIOD OF TIME PROVIDED ABOVE SHALL CONSTITUTE SELLER'S SOLE LIABILITY AND BUYER'S EXCLUSIVE REMEDY FOR FAILURE OF SELLERTO MEET ITS WARRANTY OBLIGATIONS, WHETHER CLAIMS OF THE BUYER ARE BASED IN CONTRACT, INTORT (INCLUDING NEGLIGENCE OR STRICT LIABILITY), OR OTHERWISE.

### **Asbestos**

Federal Law requires that building or facility owners identify the presence, location and quantity of asbestos containing material (hereinafter "ACM") at work sites. Seller is not licensed to abate ACM. Accordingly, for any contract which includes the provision of Services, prior to (i) commencement of work at any site under a specific

Purchase Order, (ii) a change in the work scope of any Purchase Order, the Buyer will certify that the work area associated with the Seller's scope of work includes the handling of Class II ACM, including but not limited to generator wedges and high temperature gaskets which include asbestos materials. The Buyer shall, at its expense, conduct abatement shouldthe removal, handling, modification or reinstallation, or some or all of them, of said Class II ACM be likely to generate airborne asbestos fibers; and should such abatement affect the cost of or time of performance of the work then Seller shall be entitled to an equitable adjustment in the schedule, price and other pertinent affected provisions of the contract.

### Compliance with Nuclear Regulation

Selier's Products are sold as commercial grade Products not intended for application in facilities or activities licensed by the United States Nuclear Regulatory Commission for atomic purposes. Further certification will be required for use of the Products in any safety-related application in any nuclear facility licensed by the U.S. Nuclear Regulatory Commission.

### **Returning Products**

Authorization and shipping instructions for the return of any Products must be obtained from Seller before returning the Products.

When return is occasioned due to Seller error, full credit including all transportation charges will be allowed.

### **Product Notices**

Buyer shall provide the user (including its employees) of the Products with all Seller supplied Product notices, warnings, instructions, recommendations, and similar materials.

### Force Majeure

Seller shall not be liable for failure to perform or delay in performance due to fire, flood, strike or other labor difficulty, act of God, act of any governmental authority or of the Buyer, riot, embargo, fuel or energy shortage, car shortage, wrecks or delays in transportation, or due to any other cause beyond Seller's reasonable control. In the event of delay in performance due to any such cause, the date of delivery or time for completion will be extended by a

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period of time reasonably necessary to overcome the effect of such delay. whose use is required by Seller in performing Services for Buyer.

### Liquidated Damages

Contracts which include liquidated damage clauses for failure to meet shipping or job completion promises are not acceptable or binding on Seller, unless such clauses are specifically accepted in writing by an authorized representative of the Seller at its headquarters office.

### Patent Infringement

Seller will defend any suit or proceeding brought against Buyer, or Buyer's customers, so far as based upon a claim that any Products infringe any United States patent, if notified in reasonable time and given authority, information and assistance (at Seller's expense) for the defense of same, and Seller shall pay all legal and court costs and expenses and court assessed damages awarded therein against Buyer and resulting from or incident to such suit or proceeding. In addition to the foregoing, if at any time Seller determines there is a substantial question of infringement of any United States patent or in case any Products are judicially held to infringe United States patent and the use of such Products are enjoined, Seller may, at its option and expense, either procure for Buyer the right to continue using and selling the Products; or replace the Products with non-infringing apparatus; or modify it so it becomes non-infringing; or, as a last resort, remove the Products and refund the purchase price. In no case does Seller agree to pay any recovery based upon its Buyer's savings or profit through use of Seller's Products whether the use be special or ordinary. The foregoing states the entire liability of Seller for patent infringement.

The preceding paragraph does not apply to modifications made by Buyer to Products furnished by Seller or to Products manufactured to Buyer's design and specifications or to the use of Products with other products where Products do not in itself infringe a United States patent. As to any Products manufactured to Buyer's design or specifications, or when Products are used with other products, Buyer shall hold Seller harmless in the same manner and to the extent of Seller's obligation described in the preceding paragraph. Buyer shall be responsible for obtaining all license rights required by Seller for software products in the possession of Buyer

### Compliance with OSHA

Seller offers no warranty and makes no representation that its Products comply with the provisions or standards of the Occupational Safety and Health Act of 1970, or any regulation issued thereunder. In no event shall Seller be liable for any loss, damage, fines, penalty or expenses arising under said Act.

### **Limitation of Liability**

THE REMEDIES OF THE BUYER SET FORTH INTHIS CONTRACT ARE EXCLUSIVE AND ARE ITS SOLE REMEDIES FOR ANY FAILURE OF SELLER TO COMPLY WITH ITS OBLIGATIONS HEREUNDER.

NOTWITHSTANDING ANY PROVISION IN THIS CONTRACT TO THE CONTRARY, IN NO EVENT SHALL SELLER BE LIABLE IN CONTRACT, IN TORT (INCLUDING NEGLIGENCE OR STRICT LIABILITY) OR OTHERWISE FOR DAMAGE TO PROPERTY OR EQUIPMENT OTHER THAN PRODUCTS SOLD HEREUNDER, LOSS OF PROFITS OR REVENUE, LOSS OF USE OF PRODUCTS, COST OF CAPITAL, CLAIMS OF CUSTOMERS OF THE BUYER OR ANY SPECIAL, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES WHATSOEVER.

THETOTAL CUMULATIVE LIABILITY OF SELLER ARISING FROM OR RELATED TO THIS CONTRACT WHETHER THE CLAIMS ARE BASED IN CONTRACT, IN TORT (INCLUDING NEGLIGENCE OR STRICT LIABILITY) OR OTHERWISE, SHALL NOT EXCEED THE PRICE OF THE PRODUCT OR SERVICES ON WHICH SUCH LIABILITY IS BASED.

### **PCB Service**

Selling Policy General Terms and Conditions of Sale, Effective: June 1, 1999

A. PCB Projects

Work to be performed by Cutler-Hammer in servicing, processing or repairing Polychlorinated Biphenyl (PCB) contaminated electrical equipment, including the handling or disposing by Cutler-Hammer of PCBs, PCB solid material and/or equipment or material containing or contaminated with PCBs ("Waste Products") shall hereafter be collectively referred to as a "PCB Project".

Proposal in accordance with the terms and conditions set forth herein, and the price the Buyer agrees to pay to Cutier-Hammer for such work shall be that stated in the Proposal.

- B. PCB Project Indemnification
  - For PCB Projects as defined in paragraph A., Cutler-Hammer shall indemnify and save the Buyer harmless from and against any:
    - (a) Civil fines or penalties arising from Cutler-Hammer's failure to comply with applicable federal, state or local laws, statutes or regulations regulating the handling, transportation, storage or disposal of the Waste Products; provided that Cutler-Hammer reserves its right to contest liability under such law, stature or regulation; or
    - (b) Expenses relating to the clean-up of an environmental release of the Waste Product occurring on the Buyer's premises during performance of the work to the extent that the environmental release results from the negligent, willful or unlawful act of Cutler-Hammer; provided that Cutler-Hammer's obligations shall be limited to the clean-up of the environmental release in accordance with the

standards of applicable federal, state or local law statute, regulation or governmental directive which regulates the cleanup of the Waste Product, or in the event no applicable standards exist which regulate the environ-mental clean-up of the Waste Products, Cutler-Hammer shall adopt clean-up standards and methods appropriate to the environmental release situation; and provided further that Cutler-Hammer reserves the right to negotiate environmental clean-up methods and standards with the appropriate regulatory agency.

- Cutler-Hammer's obligation to indemnify the Buyer under the indemnification contained in this paragraph (B) is conditioned upon the Buyer giving Cutler-Hammer timely written notice of any event or proceeding for which indemnification may be sought, and affording Cutler-Hammer the opportunity to take such actions as may be desirable to contain or minimize the consequences of an environmental release and to defend or settle any proceeding on behalf of the Buyer.
- In no event shall Cutler-Hammer be liable under the indemnification contained in this paragraph (B) for any special, indirect, incidental, or consequential damages whatsoever.
- C. Buyer's Cooperation

Buyer agrees to cooperate fully with Cutler-Hammer in performance of the PCB Project and to assist Cutler-Hammer in its compliance with all applicable laws, rules and regulations. Buyer acknowledges that its strict compliance with such laws, rules and regulations is essential.

If the scope of work hereunder does not include disposing by Cutler-Hammer of any Waste Product, Buyer shall retain sole responsibility and liability for storing, handling, processing and disposing of any and all such Waste Product at the site prior to commencement of the work hereunder or produced during performance of the work hereunder.

### ). Additional Work

Any additional work performed by Cutler-Hammer for Buyer, beyond the scope of the Proposal, shall be performed in accordance with these general terms and conditions, and Buyer shall pay Cutler-Hammer for same at Cutler-Hammer's then current rates for such services, or as may be otherwise negotiated by the parties.

Cutler-Hammer reserves the right but not the obligation to inspect, sample and/or test the Waste

**Non-Confirming Waste Product** 

Product prior to or subsequent to assuming title to the Waste Product. If, prior to taking title, the Waste Product is found to be nonconforming, Cutler-Hammer may suspend performance of the PCB Project until Cutler-Hammer and Buyer, acting in good faith, agree upon modifications to the PCB Project. If, after taking title to the Waste Product, the Waste Product is found to be non-conforming, Cutler-Hammer may, upon written notice to Buyer, revoke its acceptance of the Waste Product, at which time title to and responsibility and liability for the Waste Product shall revest in Buyer. Unless Cutler-Hammer and Buyer agree upon appropriate modifications to the PCB Project, Cutler-Hammer will return the Waste Product to Buyer within a reasonable period of time and Buyer shall pay Cutler-Hammer for all charges and expenses in handling, storing or transporting the non-conforming Waste Product.

Cutler-Hammer shall have no liability with respect to the non-conforming Waste Product except for liability resulting solely from its failure to exercise due care in handling the non-conforming Waste Product, and Buyer agrees to indemnify, defend and save harmless Cutler-Hammer from and against all such liabilities, including but not limited to personal injury (including death)

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Effective: December 2004

and damage to any property, including contamination of the environment.

Waste Product shall be considered non-conforming if it contains constituents or possesses characteristics or properties which are not disclosed in the Waste Product description.

### F. Buyer's Warranties

The Buyer warrants and represents to Cutler-Hammer that:

- (a) Buyer will comply with and fulfill its obligations as set forth herein;
- (b) Buyer will comply with any and all applicable law, statute, regulation or any other governmental directive applicable to Buyer with respect to any PCB project; and
- (c) Buyer has sole title, or the full right to transfer title, to Waste Product which is tendered.

### G. Governmental Prohibition

In the event any federal, state or local governmental regulation or act prohibits Cutler-Hammer from completing the PCB Project or servicing and/or repairing, pursuant to the warranty contained herein, Buyer's PCB or PCB contaminated electrical equipment, Cutler-Hammer's sole obligation, and Buyer's exclusive remedy, shall be limited to the refund of the portion of the price reasonably allocated to the uncompleted portion of the PCB Project.

### H. Purchaser's Notification

Buyer acknowledges the importance of responding promptly to any PCB related problem or condition at the site. Accordingly, Buyer hereby agrees to notify Cutler-Hammer within forty-eight (48) hours after discovery of any PCB related problem or condition created solely by Cutler-Hammer at Buyer's site.

### . Title and Risk of Loss

Title and risk of loss to the Waste Product (in the event of disposal of same is part of the PCB Project) shall transfer to Cutler-Hammer's subcontractors upon placement thereof on the vehicles of such subcontractors. Effective April 2005

Pr. List Page 13

Table 1 - Ceiling Labor Rates for Continental United States (CONUS), including the District of Columbia (Excludes Alaska, Hawaii and Puerto Rico)

					M-F More than 8			
					hours & Sat. 8		Sat More than 8	
		M-F (8 hour			hour work day		hour work day	
		workday),	Hourly	Government	Hourly Government (Hourly Overtime Government and Sun (Hourly Government	Government	and Sun (Hourh	Government
onthly Rate /	Ionthly Rate /   Weekly Rate /	Straight Time, S	Straight	Rate with 15%	Straight Rate with 15% = 1.5 x Straight Rate with	Rate with	Double time = 2 ×   Pate with	Date with
Month	Week	Daily Rate/Day	Time	discount	Time)	15% diecount	Time) 45% discount Straight Time) 45% discount	4ED/ discount

# Standard Labor Rates (See Note 1)

\$510.43	\$417.56	\$324.70	\$246.50	\$272.00	\$246.50	\$187.00	\$161.50	\$294.10	\$246.50	\$187.00	\$221.85	\$168.30	\$197.20	\$149.60	\$184.88	\$140.25
\$600.50	\$491.25	\$382.00	\$290.00	\$320.00	\$290.00	\$220.00	\$190.00	\$346.00	\$290.00	\$220.00	\$261.00	\$198.00	\$232.00	\$176.00	\$217.50	\$165.00
2	7	22	<b>8</b>	2	99	ž.	<b>6</b> 7	92	99	ž.	<b>⇔</b>	ញ	9	9	ي	ø,
\$382.82	\$313.17	\$243.53	\$184.88	\$204.00	\$184.88	\$140.25	\$121.13	\$220.58	\$184.88	\$140.25	\$166.39	\$126.23	\$147.90	\$112.20	\$138.66	\$105,19
\$450.38	\$368.44	\$286.50	\$217.50	\$240.00	\$217.50	\$165.00	\$142.50	\$259.50	\$217.50	\$165.00	\$195.75	\$148.50	\$174.00	\$132.00	\$163.13	\$123.75
\$255.21	\$208.75	\$161.25	\$123.00	\$136.00	\$123.25	\$93.50	\$80.75	\$147.00	\$123.25	\$93.50	\$110.93	\$84.15	\$98.60	\$74.80	\$92.44	\$70.13
\$300.25	\$245.63	\$191.00	\$145.00	\$160.00	\$145.00	\$110.00	\$95.00	\$173.00	\$145.00	\$110.00	\$130.50	\$99.00	\$116.00	\$88.00	\$108.75	\$82.50
\$2,402.00	\$1,965.00	\$1,528.00	٠.	÷.		* * * * * * * * * * * * * * * * * * *	٠.		- N - 91 - NA	."	\$				•.*	22 25 25 21
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100 100 100 100 100 100 100 100 100 100						**************************************	SU	778 200 200 200 200 200 200 200 200 200 20		一巻 一番		基	Š		1000 新	
lysis or Design	2 Power System Analyst Analyze Power System Irregularities or New Additions	of engineers	or lead PM work	5 Service Engineer (Demand) Immediate request for a Service Engineer as above	e Note 2) g or lead PM wor	Locations (AOL) Tor trouble-shooting or lead PM wo	S Technical Coordinator Coordinator to manage a group of technicians or electricians	Ś.	(See Note 2) m electrical construction work	tion work	(See Note 2) minor maintenance & testi	13 Maintenance Electrician - AOL Support Electrician to perform minor maintenance & testino	14 Journeyman - HCA (See Note 2)  Electrician to support a master electrician	Journeyman - AOL Electrician to support a master electrician	16 Apprentice - HCA (See Note 2)  Electrician to support a Journeyman or Master electrician	

Pr. ist Effective April 2005 Page 14

Straight Time) 15% discount Government Rate with and Sun (Hourly Double time =2 x Sat More than 8 hour work day 15% discount Government Rate with (Hourly Overtime =1.5 x Straight M-F More than 8 hours & Sat. 8 hour work day Time) Rate with 15% Government discount Hourly Straight Time Daily Rate/Day Straight Time, M-F (8 hour workday), Monthly Rate / Weekly Rate / Week Month

Emergency Callout Rate

<b>₽</b>	Straight Time	· · · · · · · · · · · · · · · · · · ·	St. 100, 50, 100, 5174,00	\$147.90 MINISTER AND MADERAL MADERAL		
9	Overtime	· · · · · · · · · · · · · · · · · · ·	2000年の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の	\$262.00 \$222.70		
20	Double Time				\$349.00 \$296.65	
	Monthly Rate Packages for On-Site Maintenance Service (See Note 3)	aintenance Service (See No	nte 3)		÷	
72	Per week up to 1 month	\$5,460.00	8 \$136.50	\$116.03		
22	Per month up to 3 months	\$18,564.00 (1995) (1995) (1995)	\$116.03	\$98.62		
23	Per month 3-6 months	\$17,472.00	5109.20	\$92.82		
54	Per month 6-12 months	\$16,380.00 (200.00)	\$102.38	\$87.02		
	On-Site Training					
25	On-Site Training		\$3,500.00 \$437.50	\$371.88		noct:
56	Additional Day of training	が、 1000 mm では、 1	\$1,400.00 \$175.00	\$148.75		
	Survey					
27	Electrical Distribution Site Survey		\$1,500.00 \$187.50	\$159.38		avan -
78	Preventive Maintenance Survey		\$1,500.00 \$187.50	\$159.38		NSC .

NOTE 1: The skill sets and number of personnel required for workscopes will be mutually agreed upon by the contracting agency and Eaton Electrical. Consideration will be given to ensure a safe working environment for all personnel and local electrician work-practices will be incorporated as appropriate. A brief summary of the skills of each category are included above, but will be further defined and agreed-upon by all parties prior to the commencement of any work.

\$159.38 (\*\*\*)

\$1,500.00 \$187.50 \$1,500.00 \$187.50

Energy Cost Optimization Survey

Power Quality Survey

30 29

NOTE 3: Weekly rates are person with 40 hour straight time days maximum continuous utilization. Monthly rates are person with 20 eight hour straight time days maximum continuous utilization per NOTE 2: High Cost Areas (HCA) = Metropolitan areas of Los Angeles, CA; San Diego, CA; San Francisco, CA; Detroit, Mi; Boston, MA; Chicago, IL; New York, NY, Seattle, WA; Philadelphia, PA month. No overtime is included and additional days per month, as required, would be added on a pro-rated basis. Pricalst Page 15

Effective April 2005

Table 2 - Ceiling Labor Rates for outside the Continental United States (OCONUS) (Inclusive to Only Alaska, Hawaii and Puerto Rico)

			M-F More than 8			
			hours & Sat. 8		Sat More than 8	
M-F (8 hour		Government	Government hour work day		hour work day   Government	Government
workday),	Hourly	Rate with	(Hourly Overtime	Government	Hourly Overtime   Government   (Hourly Double   Rate with	Rate with
Straight Time,	Straight	15%	=1.5 x Straight	Rate with 15%	=1.5 x Straight   Rate with 15% time =2 x Straight	15%
Daily Rate/Day	Time	discount	Time)	discount	Time)	discount

# Standard Labor Rates

1 Special Consultant	\$2,762.30	\$345.29	\$293,49	\$517.93	\$440.24	\$690.58	\$586.99
Special or Unique Analysis or Design							
Z Fower System Analyst Analyze Power System From Indian or Nam Addition	\$2,259.75	\$282.47	\$240.10	\$423.70	\$360.15	\$564.94	\$480.20
3 Manager/Supervisor	£4 7E7 20	9240 BE	4106.10	9000	4	400 00	-
Manage projects or groups of engineers	07.101.14	\$2.19.00	0 / 00 e	<b>\$329.40</b>	\$200.00	\$459.50	45/5.4
4 Service Engineer (Contract)		\$166.75	\$141.74	\$250 13	\$212.64	\$333 50	\$283 48
Lead engineer to trouble-shoot, upgrade or lead PM work		) ) )				2000	
5 Service Engineer (Demand)		\$184.00	\$156.40	\$276.00	\$234.60	\$368.00	\$312.80
Immediate request for a Service Engineer as above		) ) : :	) 				
6 Technicians		\$145.00	\$123.25	\$217.50	\$184.88	\$290.00	\$246.50
Lead technician for minor trouble-shooting or lead PM work		) )		200		2000	
7 Technical Coordinator		\$109.25	\$92.86	\$163.88	\$139.29	\$218.50	\$185 73
Coordinator to manage a group of technicians or electricians				) )		200	•
8 System Integration Engineer		\$198.95	\$169.11	\$298.43	\$253.66	\$397.90	\$338.22
Lead engineer to integrate electrical products or systems							
9 Master Electrician		\$145.00	\$123.25	\$217.50	\$184.88	\$290.00	\$246.50
Lead efectrician to perform electrical construction work	・ 100 mm (100 mm) (			) } !			}
10 Maintenance Electrician		\$130.50	\$110.93	\$195 75	\$166 39	\$261.00	\$221 BK
Support Electrician to perform minor maintenance & testing		) ) }	200	) )	*	****	ATT 1:00
11 Journeyman		\$116.00	\$98.60	\$174 00	\$147.90	\$232.00	\$197.20
Electrician to support a master electrician	(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	) )	) ) )	>>:- -	>	**************************************	1
12 Apprentice		\$108.75	\$92.44	\$163.13	\$138.66	\$217.50	\$184.88
Electrician to support a Journeyman or Master electrician	(A)			) ; ;			

# Table 3 - Ceiling Labor Rates for Continental United States (CONUS), including the District of Columbia (Excludes Alaska, Hawaii and Puerto Rico)

# For Projects with Estimated Annual Value of \$750,000 and Greater per Facility/Installation

					-	M-F More than 8	Government	Sat More than 8	Government
			M-F (8 hour		Rate with 15 or 20%	hours & Sat. 8 hour work day	Rate with 15 or 20%	hour work day	Rate with 15 or 20%
	Monthly Date	Monthly Date		Hourly		(Hourly Overtime	discount to	Double time = 1.8	discount to
		Weekly hate / Week	Strangfilt Tillfie, Daily Rate/Day	Time	applicable rates	= 1.4 - 1.5 X Straight Time)	appiicable rates	- z.u x straignt Time)	applicable
Standard Labor Rates (See Note 1)									
1 Special Consultant Special or Unione Analysis or Desire			\$2,402.00	\$300.25	\$240.20	\$420.35	\$336.28	\$540.45	\$432.36
2 Power System Analyst Analyse Analyse Power System Irregularities or New Arditings			\$1,965.00	\$245.63	\$196.50	\$343.88	\$275.10	\$491.25	\$393.00
3 Manager/Supervisor Manage projects or oronins of engineers			\$1,528.00	\$191.00	\$152.80	\$267.40	\$213.92	\$343.80	\$275.04
4 Service Engineer (Contract) Lead engineer to trouble-short uncrade or lead PM work			等 等 鐵道	\$145.00	\$116.00	\$203.00	\$162.40	\$261.00	\$208.80
5 Service Engineer (Demand) Immediate request for a Service Engineer as above			(日本) ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・	\$160.00	\$128.00	\$224.00	\$179.20	\$288.00	\$230.40
6 Technicians - High Cost Area (HCA) (See Note 2) Lead technician for minor from his shorting or lead DM work			1000元年	\$145.00	\$123.25	\$203.00	\$172.55	\$261.00	\$221.85
7 Technicians - All Other Locations (AOL) Lead technician for minor trouble-shoping or lead PM work				\$110.00	\$93.50	\$154.00	\$130.90	\$198.00	\$168.30
8 Technical Coordinator Coordinator to manage a groun of technicians or electricians				\$95.00	\$80.75	\$133.00	\$113.05	\$171.00	\$145.35
9 System Integration Engineer Lead engineer to integrate electrical products or suctoms				\$173.00	\$138.40	\$242.20	\$193.76	\$311.40	\$249.12
10 Master Electrician - HCA (See Note 2 and 4) Lead electrician to perform electrical construction work				\$145.00	\$123.25	\$217.50	\$184.88	\$290.00	\$246.50
11 Master Electrician - AOL (See Note 4) Lead electrician to neform electricial construction work	で、職人の必然の表という	等 · 多 · 多 · 多 · 多 · 多 · 多 · 多 · 多 · 多 ·	書き 等で奏奏	\$110.00	\$93.50	\$165.00	\$140.25	\$220.00	\$187.00
12 Maintenance Electrician - HCA (See Note 2 and 4) Subbot Electrician - HCA (See Note 2 and 4) Subbot Electrician in perform minior maintenance & testing				\$130.50	\$110.93	\$195.75	\$166.39	\$261.00	\$221.85
13 Maintenance Electrician - AOL. (See Note 4) Support Electrician to perform minor maintenance & testing				\$99.00	\$84.15	\$148.50	\$126.23	\$198.00	\$168.30
14 Journeyman - HCA (See Note 2 and 4) Electrician to support a master electrician			管 表演	\$116.00	\$98.60	\$174.00	\$147.90	\$232.00	\$197.20
15 Journayman - AOL (See Note 4) Electrician to support a master abacterian			张江 安美衛衛	\$88.00	\$74.80	\$132.00	\$112.20	\$176.00	\$149.60
16 Apprentice - HCA (See Note 2 and 4) Electrician to support a Journeyman or Master electrician			第一巻を	\$108.75	\$92.44	\$163.13	\$138.66	\$217.50	\$184.88
17 Apprentice - AOL (See Note 4) Electrician to support a Journeyman or Master electrician				\$82.50	\$70.13	\$123.75	\$105.19	\$165.00	\$140.25

# 

	:					Effect	Effective April 2005	Page 17
				Government	Government   M-F More than 8   Government   Sat More than 8   Government	Government	Sat More than 8	Governmer
				Rate with 15	Rate with 15 hours & Sat. 8 Rate with 15 hour work day Rate with 15	Rate with 15	hour work day	Rate with 1
		M-F (8 hour		or 20%	hour work day	or 20%	and Sun (Hourly or 20%	or 20%
		workday),	Hourty	discount to	discount to (Hourly Overtime) discount to   Double time = 1.8 discount to	discount to	Double time = 1.8	discount to
Monthly Rate /	onthly Rate / Weekly Rate /	Straight Time, Straight applicable	Straight	applicable	= 1.4 - 1.5 x	applicable	- 2.0 x Straight applicable	applicable
Month	Week	Daily Rate/Day	Time	rates	Straight Time)	rates	Time)	rates

<b>Rate</b>	
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NOTE 1: The skill sets and number of personnel required for workscopes will be mutually agreed upon by the contracting agency and Eaton Electrical. Consideration will be given to ensure a safe working environment for all personnel and local electrician work-practices will be incorporated as appropriate. A brief summary of the skills of each category are included above, but will be further defined and agreedupon by all parties prior to the commencement of any work.

NOTE 2: High Cost Areas (HCA) = Metropolitan areas of Los Angeles, CA; San Diego, CA; San Francisco, CA; Detroit, MI; Boston, MA; Chicago, IL; New York, NY, Seattle, WA; Philadelphia, PA

NOTE 3: Weekly rates are per person with 40 hour straight time days maximum continuous utilization. Monthly rates are per person with 20 eight hour straight time days maximum continuous utilization per
month. No overtime is included and additional days per month, as required, would be added on a pro-rated basis.

NOTE 4: Master Electrician, Maintenance Electrician, Journeyman and Apprentice labor rates will be the lower of the above rates or the actual subcontractor labor rates times a 1.2 factor.

For Projects with Estimated Annual Value of \$750,000 and Greater per Facility/Installation Table 4 - Ceiling Labor Rates for outside the Continental United States (OCONUS) (Inclusive to Only Alaska, Hawaii and Puerto Rico)

		Government	Government   M-F More than 8   Government   Sat More than 8   Governmen	Government	Sat More than 8	Government
		Rate with 15	Rate with 15 hours & Sat. 8 Rate with 15 hour work day Rate with 15	Rate with 15	hour work day	Rate with 15
M-F (8 hour		or 20%	hour work day	or 20%	and Sun (Hourly	or 20%
workday),	Hourly	discount to	discount to (Hourly Overtime		discount to   Double time = 1.8   discount to	discount to
Straight Time,	Straight	applicable	applicable = 1.4 - 1.5 x	applicable	- 2.0 x Straight   applicable	applicable
Daily Rate/Day	Time	rates	Straight Time)	rates	Time)	rates

# Standard Labor Rates

1 Special Consultant	\$2,762.30	\$345.29	\$276.23	\$483.40	\$386.72	\$621.52	\$497.21
Power System Analyst     Analyze Power System Irranijarijas or Naw Additions	\$2,259.75	\$282.47	\$225.98	\$395.46	\$316.37	\$508.44	\$406.76
3 Manager/Supervisor Manager/Supervisor	\$1,757.20	\$219.65	\$175.72	\$307.51	\$246.01	\$395.37	\$316.30
Architecture (1907)	我们 一个一个	\$166.75	\$133.40	\$233.45	\$186.76	\$300.15	\$240.12
		\$184.00	\$147.20	\$257.60	\$206.08	\$331.20	\$264.96
A COST		\$166.75	\$141.74	\$233.45	\$198.43	\$300.15	\$255.13
7 Technical Coordinator Coordinator to manage a group of technicians or electricians	(朝 ) (文 ) (文 )	\$109.25	\$92.86	\$152.95	\$130.01	\$196.65	\$167.15
System Integration Engineer     I sad engineer to integrate electrical products or sustained.		\$166.75	\$133.40	\$233.45	\$186.76	\$300.15	\$240.12
		\$145.00	\$123.25	\$217.50	\$184.88	\$290.00	\$246.50
otio C	(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	\$130.50	\$110.93	\$195.75	\$166.39	\$261.00	\$221.85
		\$116.00	\$98.60	\$174.00	\$147.90	\$232.00	\$197.20
12 Apprentice (See Note 1)  Electrician to support a Journeyman or Master electrician		\$108.75	\$92.44	\$163.13	\$138.66	\$217.50	\$184.88

NOTE 1: Master Electrician, Maintenance Electrician, Journeyman and Apprentice labor rates will be the lower of the above ratesor the actual subcontractor labor rates times a 1.2 factor.



### **Referenced Contract Clauses and Regulations**

### I - Federal Acquisition Regulation (FAR)

FAR 31.205-46	Travel Costs	FAR 52.222-36	Affirmative Action for Workers with Disabilities )06-
FAR 52.202-1	Definitions (06-04)		98) (29 U.S.C. 793)
FAR 52.203-3	Gratuities (4-84)	FAR 52.222-37	Employment Reports on Special Disabled
FAR 52.204-4	Printed or Copied Double-Sided on Recycled		Veterans, Veterans of the Vietnam Era, and Other
	Paper (8-00)		Eligible Veterans (12-01) (38 U.S.C. 4212)
FAR 52.204-7	Central Contractor Registration (10-03) (Ait I –	FAR 52.222.41	(00 00)
	10-03)		(41 U.S.C. 351, et seq.)
FAR 52.212-1	Instructions to Offerors - Commercial Items (05-	FAR 52.222-42	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	04)		(05-89) (29 U.S.C. 206 and 41 U.S.C 351, et seq)
FAR 52.212-3	Offeror Representations and Certifications -	FAR 52.222-43	
	Commercial Items (05-04)	•	Act-Price Adjustment (Multiple Year and Option
FAR 52.212-4	Contract Terms and Conditions - Commercial	=======================================	Contracts (05-89) (29 U.S.C. 351, et seq)
CAD 50 040 5	Items (10-03)	FAR52.222-44	Fair Labor Standards Act and Service Contract
FAR 52.212-5	Contract Terms and Conditions Required to		Act-Price Adjustment (02-02) (29 U.S.C. 206 and
	Implement Statutes or Executive Orders -	TAD CO 000 47	41 U.S.C. 351, et seq)
FAR 52.214-34	Commercial Items (6-04)	FAR 52.222-47	
FAR 32.214-34			Applicable to Successor Contract Pursuant to
FAR 52.214-35	(04-91) Submission of Offers in the U.S. Currency (04-		Predecessor Contractor Collective Bargaining
1 MN 32.2 14-33	91))	FAR 52,222-49	Agreements (CBA) (5-89) (41 U.S.C. 351, et seq)
FAR 52.215-6	Place of Performance (10-97)	FAR 32.22-49	Service Contract Act – Place of Performance Unknown
FAR 52.215-20	Requirements for Cost or Pricing Data or	FAR 52.225-5	Trade Agreements (6-04)
1.4102.210 20	Information Other than Cost or Pricing Data (10-	FAR 52.225-13	_ , ,
	97) (Alt IV - 10-97) (Variation I - 9-99)	FAR 52.228-5	Insurance – Work on a Government Installation (1-
FAR 52.215-21	Requirements for Cost or Pricing Data or	1141 02.220-0	97)
	Information Other than Cost or Pricing Data -	FAR 52,229-1	State and Local Taxes (4-84)
	Modifications (10-97) (Alt IV - 10-97) (Variation I	FAR 52.232-17	Interest (6-96)
	- 8-97)	FAR 52.232-33	Payment by Electronic Funds Transfer - Central
FAR 52.216-1	Type of Contract (04-84)		Contractor Registration (10-03) (31 U.S.C. 3332)
FAR 52.216-18		FAR 52,232-34	Payment by Electronic Funds Transfer – Other
FAR 52.216-22	Indefinite Quantity (10-95) (Variation - 10-95)		than Central Contractor Registration (5-99) (31
FAR 52.219-8	Utilization of Small Business Concerns (5-04)		U.S.C. 3332)
FAR 52.219-9	Small Business Subcontracting Plan (01-02)	FAR 52.232-36	Payment by Third Party (05-99) (31 U.S.C. 3332)
FAR 52.219-16	Liquidated Damages - Subcontracting Plan (1-	FAR 52.232-37	Multiple Payment Arrangements (5-99)
	99)	FAR 52-233-2	Service of Protest (8-96)
FAR 52.219-71	Notice to Offerors of Subcontracting Plan	FAR 52.237-1	Site Visit (04-84)
	Requirements (09-99)	FAR 52.237-2	Protection of Government Buildings, Equipment,
FAR 52.222-1	Notice to the Government of Labor Disputes (2-		and Vegetation (04-84)
	97)	FAR 52.237-3	Continuity of Services (01-91)
FAR 52.222-3	Convict Labor (06-03) (E.O. 11755)	FAR 52.237-9	Waiver of Limitation on Severance Payments to
FAR 52.222-38	Compliance with Veterans Employment		Foreign Nationals (08-03)
	Reporting Requirements (12-01)	FAR 52.237-10	Identification of Uncompensated Overtime (10-97)
FAR 52.222-19	Child Labor - Cooperation with Authorities and	FAR 52.239-1	Privacy or Security Safeguards (8-96) (5 U.S.C.
	Remedies (06-04) (E.O. 13126)		552a)
FAR 52.222-21	Prohibition of Segregated Facilities (2-99)	FAR 52.242-13	Bankruptcy (7-95)
FAR 52.222-24	Pre-Award On-site Equal Opportunity	FAR 52.244-6	Subcontracts for Commercial Items (05-04)
	Compliance Review (02-99)	FAR 52.247-64	Preference for Privately Owned U.SFlag
FAR 52.222-26	Equal Opportunity (04-02) (E.O. 11246)		Commercial Vessels (4-03) (46 U.S.C. Appx 1241
FAR 52.222-35	Equal Opportunity for Special Disabled	MAD ET THE	and 10 U.S.C. 2631)
	Veterans, Veterans of the Vietnam Era, and		Solicitation Provisions Incorporated by Reference
	Other Eligible Veterans (12-01) (38 U.S.C.		(02-98)
	4212)	FAR 52.252-2	Clauses Incorporated by Reference (02-98)

# II - General Services Administration (GSA), Modifications to Federal Acquisition Regulation (FAR)

552.203-71	Restriction on Advertising (9-99)	552.223.71	Nonconforming Hazardous Material (9-99)
552.211-15	Defense Priorities and Allocations System	552,228-70	Workers' Compensation Laws (9-99)
	Requirements (3-03)	552,229-71	Federal Excise Tax – DC Government (09-96)
552.211-78	Commercial Delivery Schedule (Multiple Award	552,232-8	Discounts for Prompt Payment (04-89)
	Schedule (2-96)		(Deviation FAR 52.232-8) (Alt 1 - 05-03)
552.212-70	Preparation of Offer (Multiple Award Schedule)	552.232-23	Assignment of Claims (9-99)
	(8-97)	552.232-71	Adjusting Payments (09-99)
552.212-71	Contract Terms and Conditions Applicable to	552.232-72	Final Payment (09-99)
	GSA Acquisition of Commercial Items (07-03)	552.232-73	Availability of Funds
552.212-72	Contract Terms and Conditions Required to	552.232-74	Invoice Payments (9-99)
	Implement Statutes or Executive Orders	552.232-77	Payment by Government Commercial Purchase
	Applicable to GSA Acquisition of Commercial		Card (3-00) (Alt I - 3-00)
	Items (9-03)	552.232-78	Payment Information (7-00)
552.212-73	Evaluation - Commercial Items (Multiple Award	552.233-70	Protests Filed Directly with the General
	Schedule) (8-97)		Services Administration (3-00)
552.215-70	Examination of Records by GSA (02-96)	552.237-70	Qualifications of Offerors (05-89)
552.215-71	Examination of Records by GSA (Multiple	552.237-71	Qualification of Employees (05-89)
	Award Schedule) (7-03)	552-238-71	Submission and Distribution of Authorized FSS
552.215-72	Price-Adjustment - Failure to Provide Accurate		Schedule Pricelists (9-99)
	Information (8-97)	552-238-72	Identification of Products that have
552.216-70	Economic Price Adjustment - FSS Multiple		Environmental Attributes
	Award Schedule Contracts (9-99) (Alt I - 9-99)	552.238-73	Cancellation (9-99)
552.216-71	Placement of Orders (9-99) (Alt II - 9-99)	552.238-74	Industrial Funding Fee and Sales Reporting
552.217-71	Notice Regarding Options (11-92)		(7-03)
552.219-72	Preparation, Submission, and Negotiation of	552.238-75	Price Reductions (6-04)
	Subcontracting Plans (09-99)	552.243-72	Modifications (Multiple Award Schedule) (7-00)
552.219-73	Goals for Subcontracting Plan (9-99) (Alt I - 9-	552.246-73	Warranty - Multiple Award Schedule (3-00)
	99)	552.246-76	Warranty of Pesticides
552.223.70	Hazardous Material Information (3-00)		

# III - Federal Supply Service (FSS), General Services Administration (GSA) Regulations

A-FSS-11	Consideration of Offers Under Standing Solicitation (12-00)	I-FSS-90	Preference for Small Business Concerns (04-
A-FSS-12-C	Period for Acceptance of Offers (11-97)	I-FSS-103	96)
C-FSS-370	Contractor Tasks / Special Requirements (11-	i-FSS-106	Scope of Contract - Worldwide (07-02)
	03)		Guaranteed Minimum (07-03)
C-FSS-411	Fire or Casualty Hazards, or Safety or Health	I-FSS-108	Clauses for Overseas Coverage (5-00)
0,00411		I-FSS-109	English Language and U.S. Dollar
C-FSS-412	Requirements (10-92)		Requirements (3-98)
	Characteristics of Electric Current (5-00)	I-FSS-125	Requirements Exceeding the Maximum Order
C-FSS-425	Workmanship (10-98) Additional Instructions		(9-99)
	(03-96)	I-FSS-140-B	Urgent Requirements (1-94)
CI-FSS-2	Submission of Offers	I-FSS-163	Option to Extend the Term of the Contract
G-FSS-900-C	Contact for Contract Administration (07-03)		(Excesses) (4.00)
G-FSS-903	E-Mail and Website URL Addresses (7-00)	I-FSS-249-B	Default (5-00)
G-FSS-907	Order Acknowledgement (4-84)	I-FSS-314	` '
G-FSS-910	Deliveries Beyond the Contractual Period -	I-FSS-594	Foreign Taxes and Duties (12-90)
	Placing of Orders (10-88)		Parts and Service (10-88)
G-FSS-913		I-FSS-597	GSA <i>ADVANTAGEI™</i> (9-00)
	Contractor's Billing Responsibilities (05-00)	I-FSS-599	Electronic Commerce - FACNET (4-97)
G-FSS-914-A	Contractor's Remittance (Payment) Address	I-FSS-600	Contract Price Lists (03-02)
	(05-00)	I-FSS-639	Contract Sales Criteria (2-02)
I-FSS-40	Contractor Team Arrangements (07-03)	I-FSS-646	Blanket Purchase Agreements (5-00)
I-FSS-50	Performance Reporting Requirements (2-95)	I-FSS-680	Dissemination of Information by Contractor (4-
I-FSS-60	Performance Incentives (4-00)	· -=+	84)
	. ,	I-FSS-965	Interpretation of Contract Requirements (4-84)

# **E:T·N** | Electrical Contract No. GS-06F-0023R

Price List
Effective: December 2004

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Economic Price Adjustment - FSS Multiple
Award Schedule (01-02)
Authorized Negotiators (3-98)
Section 8(a) Representation for the Multiple
Award Schedule Program (9-00)
Award (4-84)
Final Proposal Revision (06-02)
Introduction of New Services/Products (INSP)
(11-00)



# A RESOLUTION BY FINANCE-EXECUTIVE COMMITTEE

07- 1 -0594

A RESOLUTION AUTHORIZING THE CHIEF PROCUREMENT OFFICER TO UTILIZE FEDERAL CONTRACT FOR FACILITIES MAINTENANCE AND MANAGEMENT, #GS-06F-0023R, WITH EATON ELECTRICAL, INC., FOR FACILITIES MAINTENANCE AND MANAGEMENT ON BEHALF OF THE DEPARTMENT OF WATERSHED MANAGEMENT, IN AN AMOUNT NOT TO EXCEED ONE HUNDRED THOUSAND DOLLARS AND NO CENTS (\$100,000.00). ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBER 2J01 523001 Q32001; AND FOR OTHER PURPOSES.

WHEREAS, City of Atlanta ("City") Department of Watershed Management ("DWM") assumed the responsibility of providing Long Term Bio-Solids Management Services for the Bureau of Wastewater Treatment and Collections facilities upon the discontinuation of the Veolia Water North America OPN Services Inc. contract; and

WHEREAS, the DWM has identified a need for incinerator repairs, parts replacement, upgrades and facilities maintenance at wastewater treatment and collection facilities; and

WHEREAS, the Commissioner of the Department of Watershed Management, and the Chief Procurement Officer recommend utilizing Federal Contract #GS-06F-0023R for Facilities Maintenance and Management, with Eaton Electrical, Inc.; and

**THE CITY COUNCIL OF THE CITY OF ATLANTA, GEORGIA, HEREBY RESOLVES,** that the Chief Procurement Officer is hereby authorized to utilize Federal Contract #GS-06F-0023R with Eaton Electrical, Inc. in an amount not to exceed One Hundred Thousand Dollars and No Cents (\$100,000.00).

**BE IT FURTHER RESOLVED,** that the Chief Procurement Officer is hereby directed to prepare an appropriate agreement for execution by the Mayor.

**BE IT FURTHER RESOLVED,** that no obligation will become binding upon the City, and the City will incur no obligation or liability under it until it has been executed by the Mayor, approved as to form by the City Attorney, attested to by the Municipal Clerk, and delivered to Eaton Electrical, Inc.

**BE IT FINALLY RESOLVED,** that all services for said contracted work shall be charged to and paid from Fund, Account and Center Number 2J01 (Water Wastewater Revenue Fund) 523001 (Service/Repair/Maintenance Cont.) Q32001 (Treatment Plant – RM Clayton).

plants have remained in a state of non compliance with various regulatory authorities. Therefore, these services are necessary for the overall performance of the Plants. 3. If Applicable/Known: Contract Type (e.g. Professional Services, Construction Agreement, etc): Professional Services (a) Source Selection: Sole Source (b) Bids/Proposals Due: N/A (c) Invitations Issued: N/A (d) Number of Bids: N/A (e) Proposals Received: N/A (f) Bidders/Proponents: N/A (g) Term of Contract: One (1) year (h) 4. Fund Account Center (Ex. Name and number): 2J01 523001 Q32001 Fund: \_\_\_\_\_ Account: \_\_\_\_ Center: 5. Source of Funds: Example: Local Assistance Grant 2007 Budget 6. Fiscal Impact: \$100,000.00 Example: This legislation will result in a reduction in the amount of \_\_\_\_\_ to Fund Account Center Number \_\_\_\_\_.

7. Method of Cost Recovery: Money obtained from 2007 Budget Appropriations.

### Examples:

- a. Revenues generated from the permits required under this legislation will be used to fund the personnel needed to carry out the permitting process.
- b. Money obtained from a local assistance grant will be used to cover the costs of this Summer Food Program.

This Legislative Request Form Was Prepared By: Cynthia P. Brinkley, Contracting Officer

### TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE ATTN: GREG PRIDGEON
Legislative Counsel (Signature): M. Theresa Stewart Alburya
Contact Number: x6207
Originating Department: Watershed Management
Committee(s) of Purview: Finance-Executive
Council Deadline: March 19, 2007
Anticipated Committee Meeting Date(s): March 28, 2007
Anticipated Full Council Date: April 16, 2007
Commissioner Signature
Chief Procurement Officer Signature
CAPTION
A RESOLUTION AUTHORIZING THE CHIEF PROCUREMENT OFFICER TO UTILIZE FEDERAL CONTRACT FOR FACILITIES MAINTENANCE AND MANAGEMENT, #GS-06F-0023R, WITH EATON ELECTRICAL, INC., FOR FACILITIES MAINTENANCE AND MANAGEMENT ON BEHALF OF THE DEPARTMENT OF WATERSHED MANAGEMENT, IN AN AMOUNT NOT TO EXCEED ONE HUNDRED THOUSAND DOLLARS AND NO CENTS (\$100,000.00). ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBER 2J01 523001 Q32001; AND FOR OTHER PURPOSES.
FINANCIAL IMPACT (if any): \$100,000.00
Mayor's Staff Only
Received by CPO: Received by LC from CPO:
(date) (date)